



Climate Action  
**Accelerator**  
webinar

January 18

Webinar

# How to engage suppliers in carbon and environmental impact reduction?

# Practical information

## PROGRAMME

01:00 PM | Climate Action Accelerator Introduction

01:10 PM | Presentations

02:00 PM | Questions & Answers

02:30 PM | End

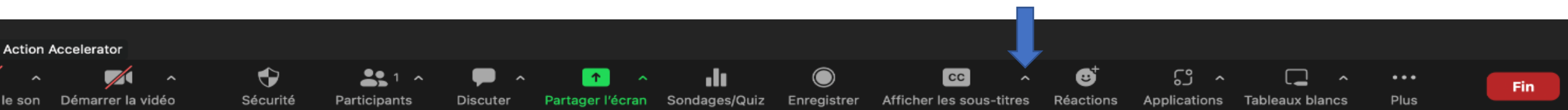
- This webinar is recorded and will be made available on replay on our website and Youtube channel.
- Please keep your audio and video off at all times, unless you are given the floor by the CAA moderator during the Q&A session.
- To ask a question, please write in the chat or raise your hand. The moderator will read questions and give the floor to attendees during the Q&A session.
- Translation to French is available via zoom.
- Link to webinar page: <https://climateactionaccelerator.org/events/webinar-supplier-engagement/>



# Translation

## How to activate subtitles on Zoom ?

1) Click on « Show captions» or « Afficher les sous-titres » in the bottom bar (small arrow to the right).



2) Select the spoken language and the language you want to translate into.



# Who are we?

The **Climate Action Accelerator** is a non-profit initiative based in Geneva that aims to mobilize a critical mass of community-based organisations around the world to scale up implementation of climate solutions, keep global warming well below 2°C and avoid the risk of dangerous drift.

The goal is to help move the aid, health and higher education sectors towards a radical transformation of their practices, pursuing emission reduction targets (-50% by 2030) and a 'net zero' trajectory, in line with the Paris Agreement.

# Our objectives

## EMPOWER

Empower organizations to at least halve their emissions by 2030 through a hub of expertise and resources.

## CHAMPION

Transform them into ambassadors of change within their networks, capable of influencing their peers.

## COMMUNITY

Build a global community of action, sharing climate solutions as a universal common good, to scale up their deployment.



# Our partners





# Our speakers today



**Phoebe Bridges**

Account Manager, CDP



**Marcus McKay**

Head of Sustainable Supply  
Chains, UNOPS



**Sarah Ouanhnon**

Head of Net Zero Delivery  
and Partnerships, Greener  
NHS Programme, NHS  
England



# Supply Chain Engagement

Climate Action Accelerator Webinar

Phoebe Bridges, Account Manager

18<sup>th</sup> January 2023



CDP is a global non-profit that runs the world's environmental disclosure system helping capital markets, companies and cities assess their environmental impact and build a net-zero, nature-positive economy.

CDP has the largest primary environmental dataset in the world used to map trends, model emissions data and pinpoint best practice. CDP's data also informs investment research, products, indices, and ESG ratings.

# 23,000+

organizations around the world disclosed data through CDP in 2023

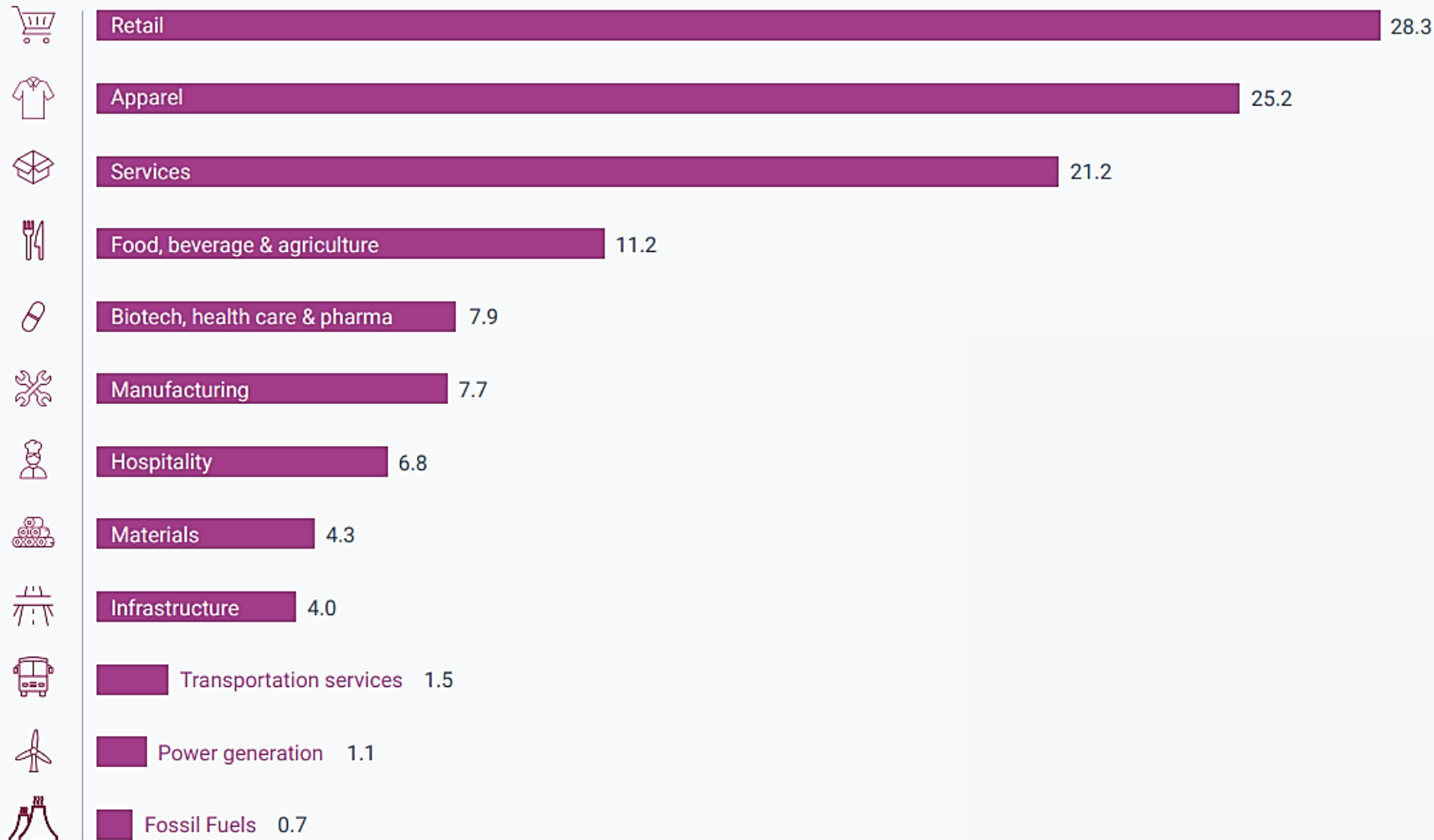
745+ investors, with US\$136 trillion of assets.  
330 supply chain members





# Where does your biggest impact lie?

Supply chain emissions are significantly higher than direct operations emissions



On average,  
supply chain emissions are  
**11.4x higher**  
than operational emissions

Suppliers reported  
financial impacts of

**US \$1.26tn**

from environmental  
risks in the next  
5 years.







#CDPSupplyChain

Major buyers  
could face

**US \$120bn**

in increased  
costs in the next  
5 years due to  
environmental  
risks in their  
supply chains.



# Key Challenges



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Uncertainty around best practice and what steps to take



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Influencing suppliers to disclose and engage



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Setting meaningful targets and tracking progress towards them



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Deciphering insights from large volumes of complex data



---

Keeping up with complex policies and evolving regulation



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Prohibitively high costs of doing all this on your own



# CDP Supply Chain



- ▼ CDP Supply Chain members request their key suppliers to disclose environmental data through CDP's questionnaire/s every year.

The questionnaire:

- ▼ Collects quantitative and qualitative data which is comparable year on year.
- ▼ Informs strategic engagement with suppliers.
- ▼ Acts as a framework to track and implement best practices in environmental management.

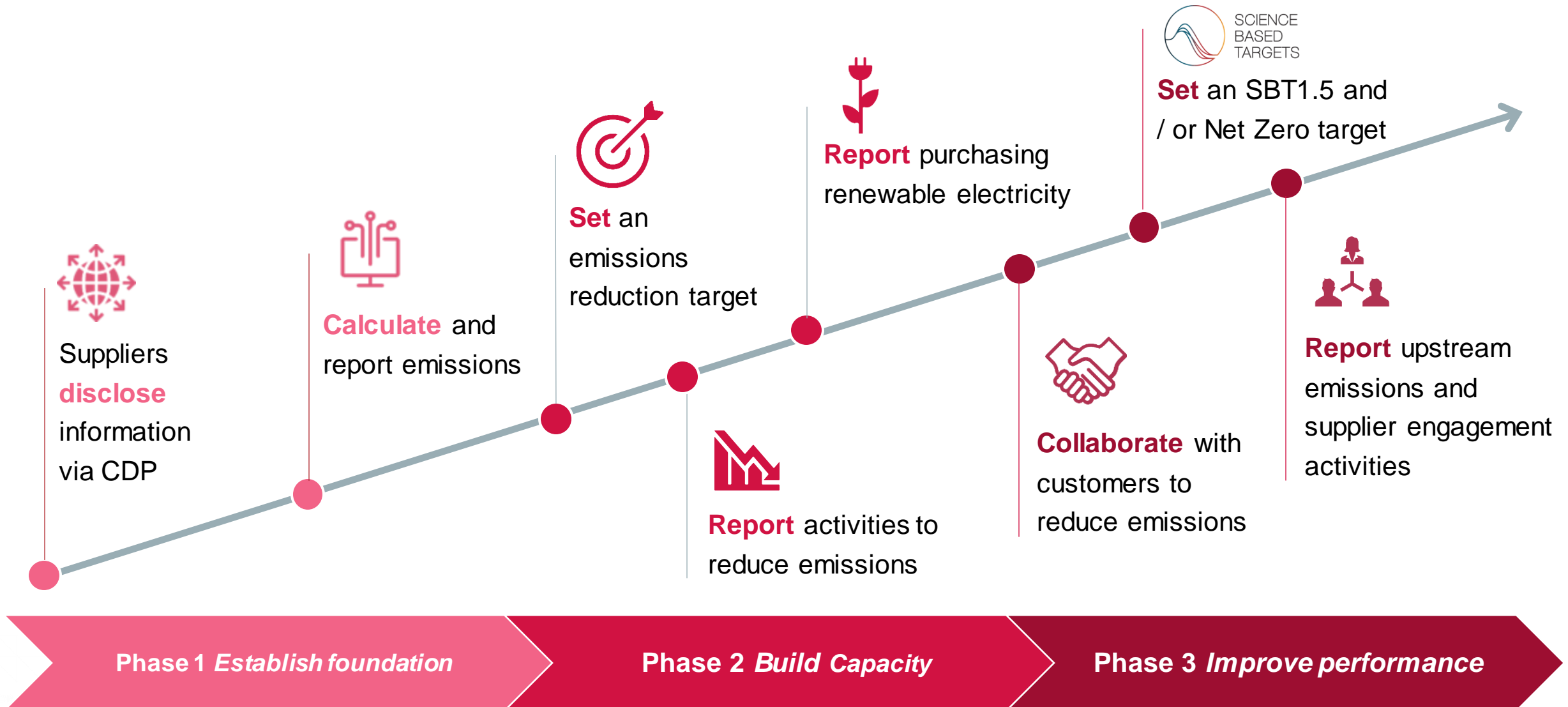
## Climate Change

### Key areas:



- ▼ Governance
- ▼ Risks and opportunities
- ▼ Strategy
- ▼ Targets
- ▼ Emissions
- ▼ Energy
- ▼ Climate-related metrics
- ▼ Carbon Pricing
- ▼ Biodiversity
- ▼ **Supply chain module**

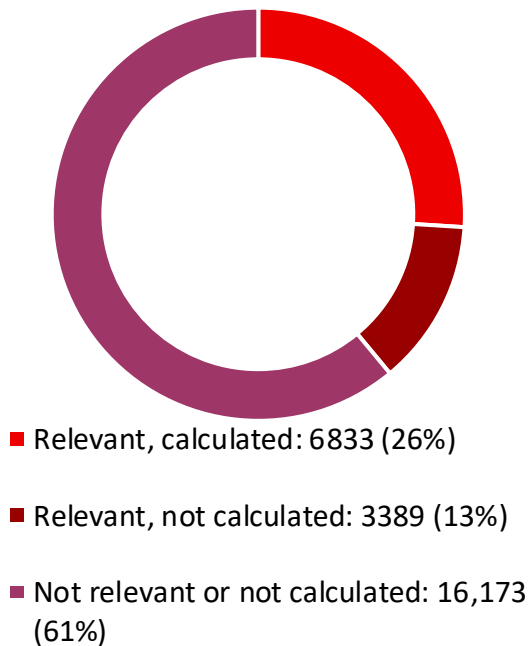
# Supplier Roadmap

Supplier's journey to a low carbon economy



# How are companies influencing Scope 3 emissions through Supplier Engagement?

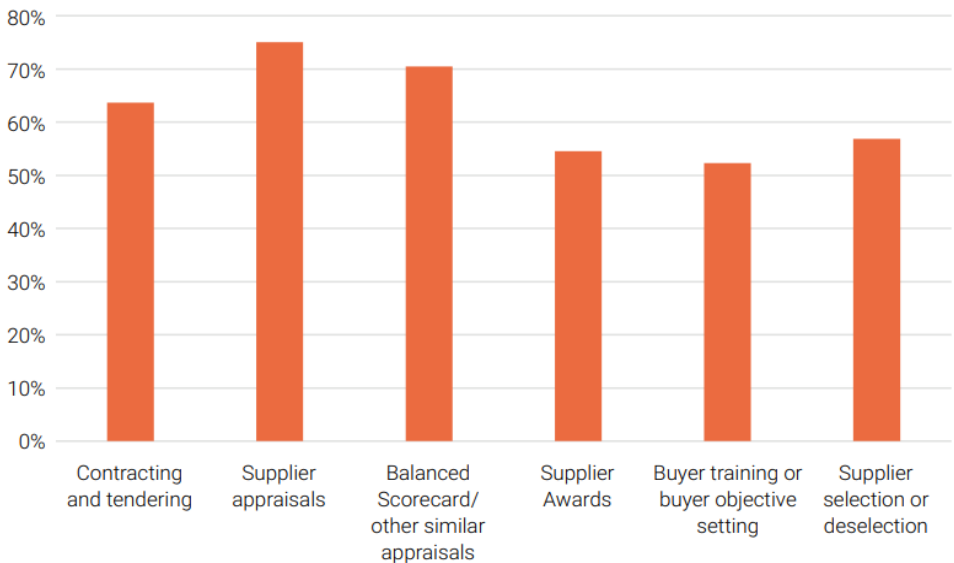
 Companies reporting scope 3,  
 purchased goods & services



30% (6,475) reported asking suppliers to meet climate requirements as part of the purchasing process.



39% of companies reported engaging suppliers on climate



75%

of CDP supply chain member companies reported including environmental metrics alongside cost and quality when conducting supplier appraisals

# Disclosure Works!

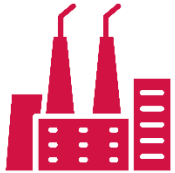
Supplier improvement over time

First-time disclosers

Second-time disclosers

Third-time disclosers

Percent of disclosers who have **emissions reduction initiatives**



38%

48%

69%

Percent of disclosers who have set **company-wide targets and goals**



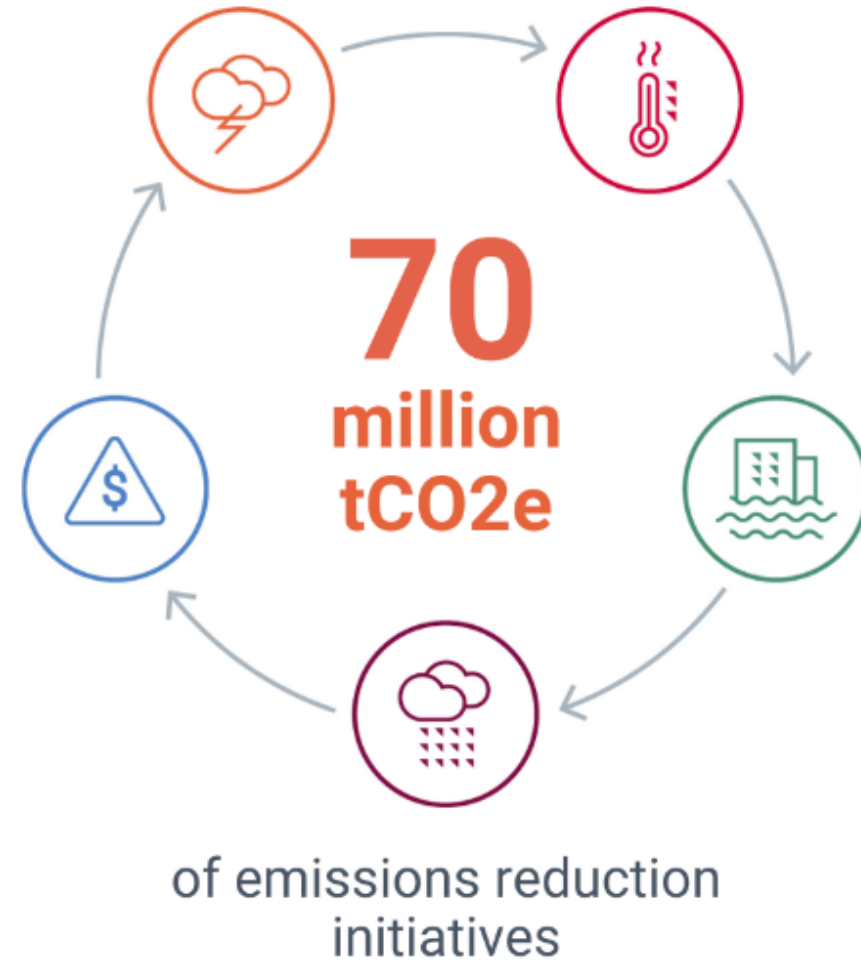
50%

60%

66%



In 2022, suppliers reported that engagement from CDP Supply Chain members drove...



# What can you do with supply chain data?

- ▼ Categorise suppliers based on maturity to help build capacity
- ▼ Use primary data in Scope 3 calculations and start to reduce emissions without changing spend!
- ▼ Purchase lower-intensity products and collaborate on product innovation
- ▼ Incentivise suppliers (e.g. supplier financing)
- ▼ Integrate data into procurement decision-making
- ▼ Cascade environmental management down the supply chain

# Thank You



# The UNOPS Supplier Sustainability Programme

Climate Action Accelerator Webinar

12.01.2024



# Overview

- 1 UNOPS at a Glance
- 2 UNOPS Sustainable Procurement Framework
  - Overview
  - SP Framework & Guidance Tool
  - Climate Action
  - DRiVE
  - Possibilities Forum
- 3 Challenges



# UNOPS

## Build The Future

Infrastructure, procurement and project management services for sustainable development

UNOPS responds to its partners' needs in the world's most challenging environments.

In addition to providing tailored services, we offer five core service lines in support of our partners objectives:

- **INFRASTRUCTURE**
- **PROCUREMENT**
- **PROJECT MANAGEMENT**
- **FINANCIAL MANAGEMENT**
- **HUMAN RESOURCES**



# UNOPS Procurement



UNOPS is regarded as a leader and front runner is **sustainable procurement** within the UN system



In 2023, UNOPS procured **USD 1.6 billion** of goods, services and works



Procurement is **decentralized**, with above **96% done outside HQ** in Copenhagen, by Country Offices with delegated authority



**Top categories:** medical equipment and consumables, pharmaceuticals, construction, ICT equipment, demining and disarmament, vehicles - but demand driven



Approx. **40% of procurement volume done through Long Term Agreements**, while the rest through ad-hoc tenders (approx. 1,700 tenders per year)



**Global supplier base** from +160 countries, including +5,600 different vendors in 2023

# UNOPS Procurement 2023

## Purchase for impact



### Value for money

Best combination of whole life costs & quality



### Fairness, integrity & transparency

Equal opportunities through open & clear rules



### Effective competition

Full & diverse responses from the market



### Best interest of UNOPS & partners

Alignment with mandates & objectives



### Sustainability

Balanced economic, social & environmental considerations

## \$1.6B

Procurement volume in 2023

## 39% LOCAL

spend in same country  
as project in 2023

## \$317m HEALTH

in 2023

## 5,600 SUPPLIERS

engaged in 2023 from 165 countries

## \$601m UNDER EPP

38% of total procurement in  
2023

## 1,005 PROJECTS

with procurement recorded in  
2023

## \$6.5 bn

delivery - procurement  
service line **2019-2023**

## 46%

procurement service  
line % of delivery **2019-  
2023**

## 1,500+ TENDERS

Awarded via eSourcing in 2023

## 169 TENDER AWARDS TO WOBS

Tenders awarded to women-owned businesses  
via eSourcing in 2023

## 4,700+ SUPPLIERS SCREENED FOR SUSTAINABILITY

Under the DRiVE self assessment  
in 2023

Find out more →





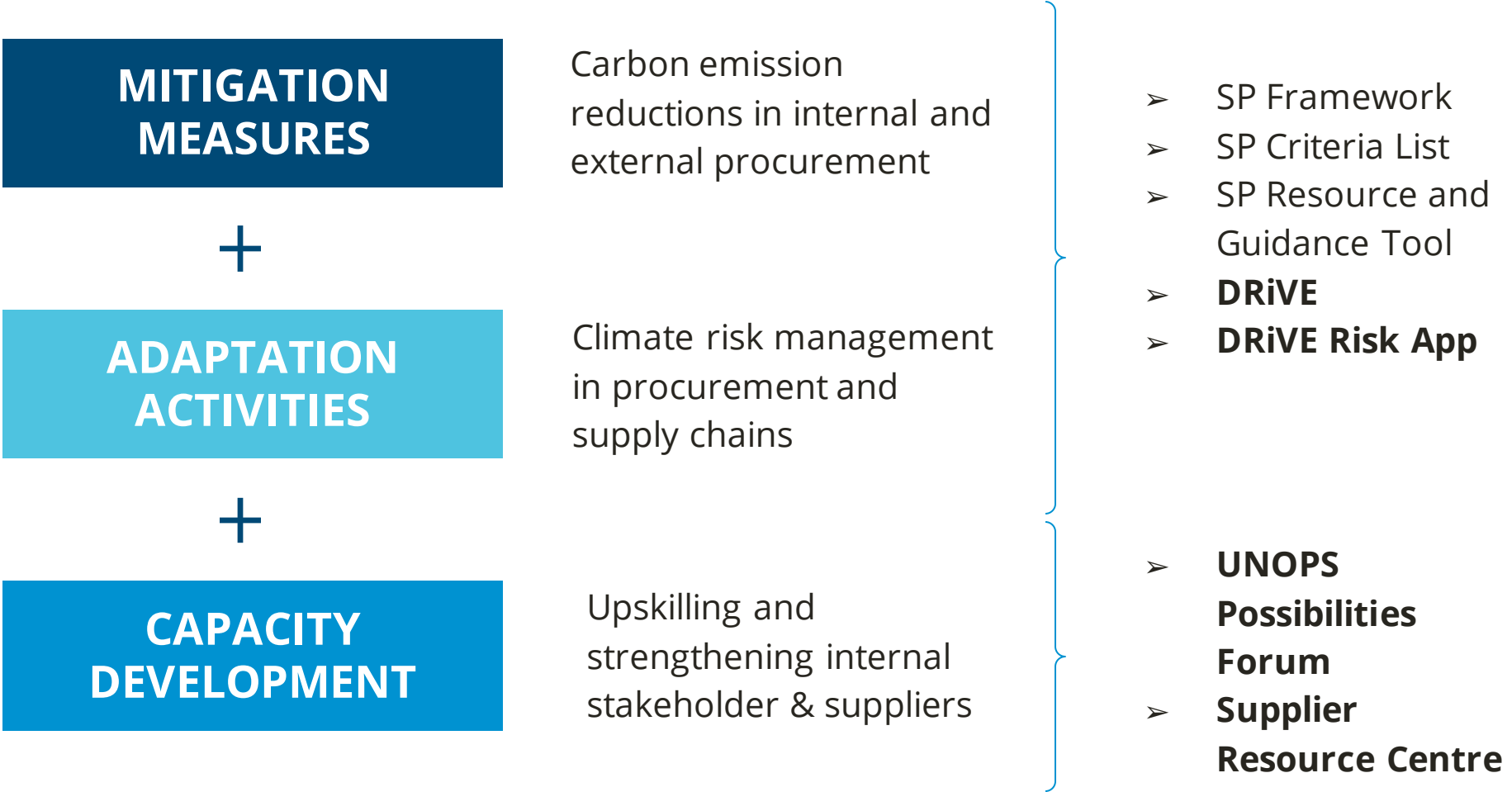
# Procurement and Climate

“  
Public procurement activities are directly or indirectly responsible for **15% of global greenhouse gas (GHG) emissions.**

*World Economic Forum*

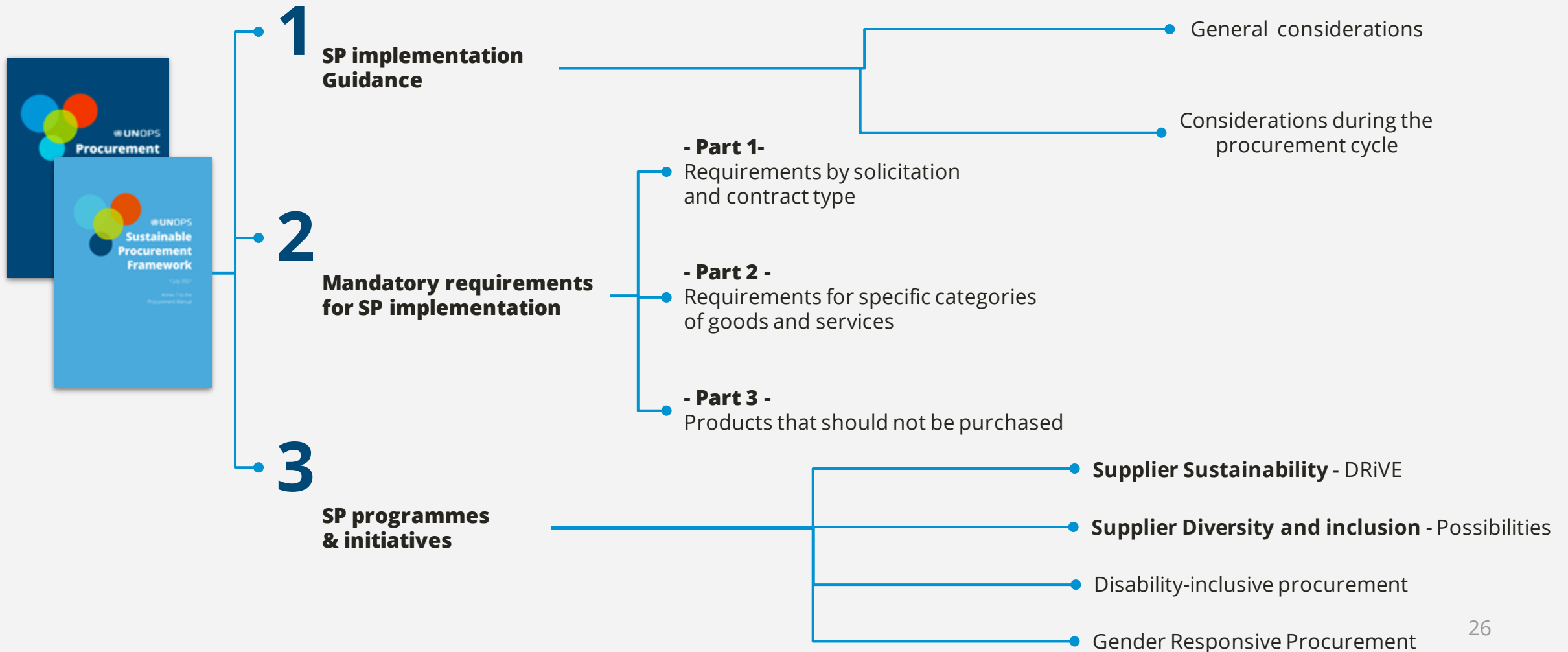
## PROCUREMENT GROUP STRATEGY

Procurement Group are focusing on three core elements, as part of our internal roadmap for implementing the UNOPS Climate Strategy



# UNOPS Sustainable Procurement Framework

Released on **1st January 2020** time - Revised and made publicly available as of **1st July 2021**



# UNOPS SP Criteria List

UNOPS has developed the sustainable procurement criteria list to help users identify the most suitable criteria to include in tenders.


It provides guidance for criteria selection to ensure that they are **relevant, applicable, understandable** and have the potential to **yield sustainability impacts**.

**UNOPS** SP Mandatory Requirements and Criteria List E ES FR

The Sustainable Procurement (SP) Framework Guidance Tool (video instruction) is an interactive tool that provides you with the guidance and sustainability criteria examples to ensure that you can effectively and comfortably implement the requirements of the SP Framework in your tenders. With the help of this tool, you can ensure that your procurement process is in favour of the protection of the environment, of social progress and in support of economic development.

**1 STEP 1: Select items relevant to your tender (Q1-Q4 mandatory)**  
and you will receive guidance on the mandatory requirements of the Sustainable Procurement Framework.

Q1. Type of Requirement	Q2. Solicitation Type	Q3. Check Part 2 category or Not Applicable/None	Q4. Check the box or request for a waiver
Goods or Services	EOI	<input type="text" value="Type to search"/>	<b>"Do-not-buy" list (Part 3 category):</b> 01. Single-use plastics (with the exception of medical consumables) 02. Incandescent light bulbs 03. Tobacco products 04. Diesel generators <input type="checkbox"/> I do not procure Part 3
Works	ITB/RFP	N/A or None of the below (scroll down T)	
	LTA & ITB/RFP above USD 1 M	Part 2: Cleaning products	
	PQ	Part 2: Cleaning services	
	RFQ	Part 2: Clothing and uniforms	

 Read mandatory requirements of Sustainable Procurement Framework (based on Q1-Q4 responses):

**2 STEP 2: Use table filters below to choose relevant sustainability criteria from the table.**  
Note that the table is already pre-filtered based on the Part 2 Category (STEP 1 Q3 response).

**Table Filters:**  
Gender / Technical - Procurement Category - Category Priority - Donor - eSourcing SP indicator - Search (use lower case) Enter a value

eSourcing SP Indicator	Criteria Name	a. Criteria Text	b. Required Documentation	Market Research	Contract clause and KPIs
Climate change mitigation and adaptation (e.g. energy efficiency, greenhouse gas reporting and offsetting)	Carbon footprint reduction efforts	The bidder shall provide documentation which outlines their approach, strategy, and/or current efforts to reduce the carbon footprint of their organisation	<ul style="list-style-type: none"><li>Basic - A document with the carbon footprint assessment of the organisation</li><li>Mature - Internal LCA/Carbon footprint for products, action plan for carbon reduction with measurable targets</li><li>Advanced - External assessments by third parties, Audited reports, Science-Based Targets Initiative - evidence of registration in the SBTi target dashboard</li></ul>		For the duration of the contract period, the successful bidder shall document and report on the following aspects: <ul style="list-style-type: none"><li>- Monitoring of CO2 emissions is done</li><li>- CO2 reduction targets have been set</li><li>- CO2 reductions targets / current achievements</li><li>- Replacement of diesel boilers with ones that use biofuels</li><li>- % of energy sourced from renewable sources</li></ul>
Climate change mitigation and adaptation (e.g. energy efficiency, greenhouse gas reporting and offsetting)	Emissions from vehicles and transport	<p>Lease/rental of vehicles: The bidder shall demonstrate that there is a Policy/Directive in place on the preferred purchase of low emission vehicles/ fuel efficient vehicles</p> <p>The bidder shall demonstrate that the use of alternative fuels (biodiesel, ethanol, hydrogen) and alternative drive systems (electricity, hybrid, plug-in hybrid) within the organisation are the preferred options</p> <p>The bidder shall provide details on the emission reduction technology used in the vehicle</p> <p>The bidder shall ensure that emission levels of the vehicles meet international standards, preferably Euro 6 for new vehicles</p> <p>The bidder shall provide details on how energy/fuel consumption, mileage, and resulting emissions can be monitored and reported</p>	<ul style="list-style-type: none"><li>Basic - Provide an overview of the technical data of the vehicle fleet used for the contract/information on the energy label of the vehicles</li><li>Mature - Submit documentation of the vehicles fleet characteristics (technology employed to reduce emissions and be fuel efficient)</li><li>Advanced - CO2 and other air pollutant emissions levels of the vehicles are within the limits of European emission standards (Euro 6)</li></ul>		For the duration of the contract period, the successful bidder shall document and report on the following aspects: <ul style="list-style-type: none"><li>- Presence of an annual inspection and maintenance of the fleet</li><li>- Policy in place on the preferred purchase of low emission vehicles</li><li>- % of total vehicles registered in the fleet that are low emissions</li><li>KPIs % of change from last year</li><li>Records available on total CO2 emissions for travel (multiple modes) for freight and passengers</li></ul>

# UNOPS SP Criteria list

Sustainability themes covered include...



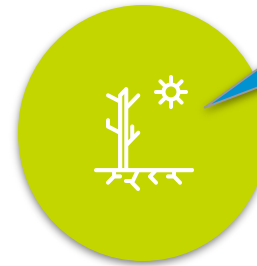
**Environmental sustainability**



**Gender equality and social inclusion**



**Labour standards**



**Climate change impact**

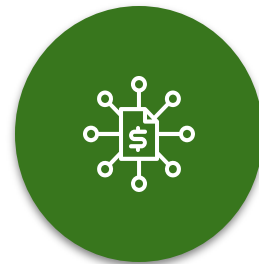
- Disclosing emission data
- Demonstration of emission reduction
- Commitment to collaborate
- Standards for vehicles
- Labelling & standards for IT
- Bulk packaging



**Disability inclusion**



**Health and safety**



**Environment, social and governance mgmt systems**



**Resource efficiency**

# QUICK DATA



Initiated in **2018** and  
**became** mandatory  
in **2020**

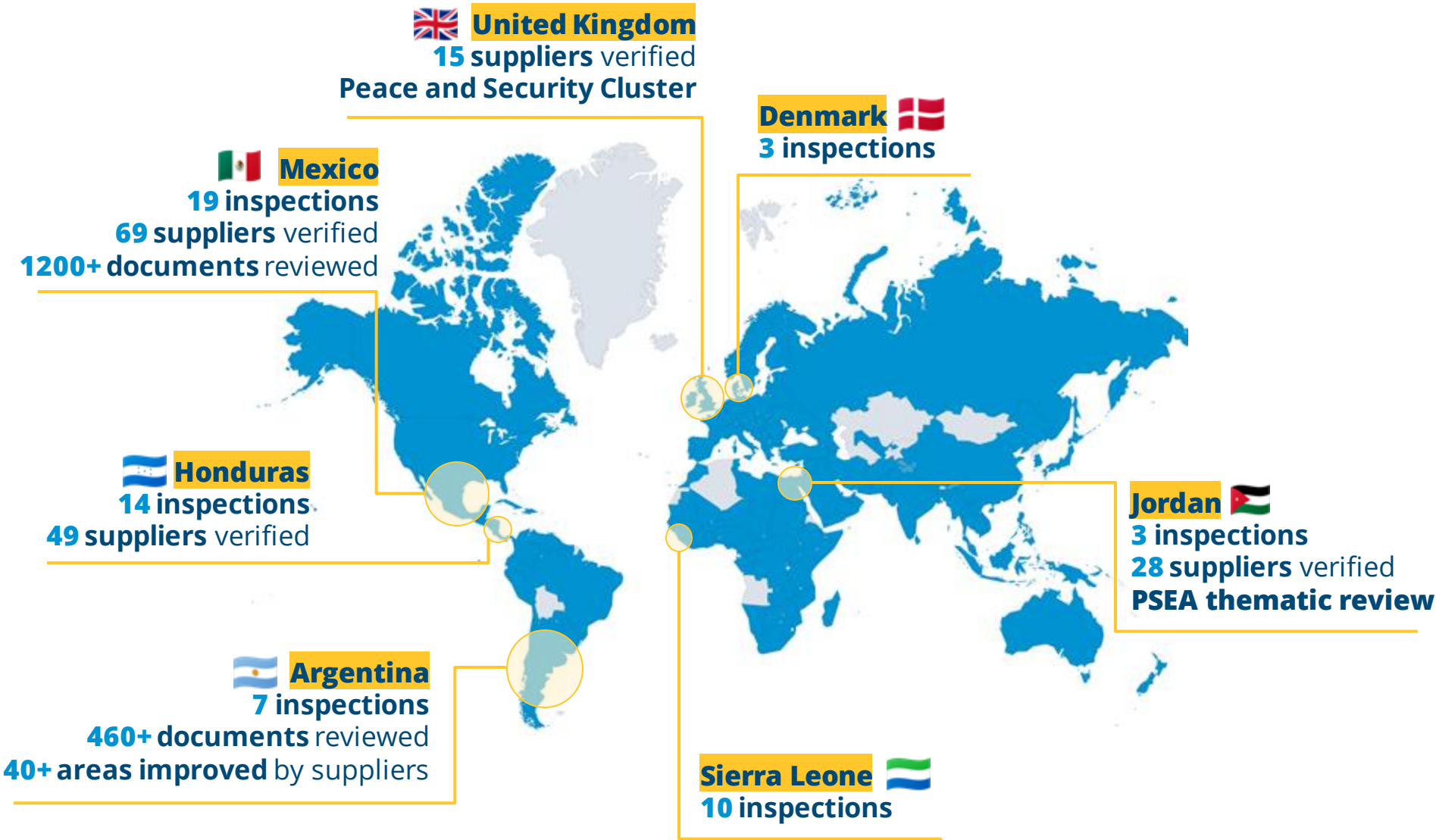


Access to private  
sector:  
**10,000+** suppliers  
**180+** countries  
**200+** industries



**400 suppliers** verified:  
- **368** desktop  
- **61** onsite  
inspections  
- **5000+** documents

# Supplier Sustainability - DRiVE



# Case study: Procurement of ICT equipment in Argentina

Since 2017, the UNOPS office in Argentina has supported the Ministry of Education of the City of Buenos Aires in implementing the "Assistance to the Integral Digital Education Plan". In 2022, UNOPS was requested to procure 40,000 laptops as well as spare parts for the project.

## Requirements included in the tender

- **Local assembly** of product
- **Energy efficiency** standards
- Availability of **spare parts**
- Sustainable **packaging** plan
- A **commitment to collaborate**, in order to establish a complete **carbon footprint** for netbooks.

## Results

- **Economic savings** of 120,000 usd
- **Creation of local employment** opportunities (40 new workers)
- **Waste minimization** - 8,000kg of packaging waste avoided
- **Innovation:** expansion of production line
- **Energy efficiency**
- **GHG emissions** from the production, logistics, packaging and final usage of the product.
- Issued CAPAs resulting in the **certification** of **Buenos Aires Environmental Agency** for one supplier.



SDGs impacted:





## QUICK FACTS



Launched in 2015



**12** UP Forums  
+ 3 workshop 2022



Self Assessment  
Questionnaire  
released in June  
2021



UP portal advancing  
to proactively  
engage private  
sector



### Target groups:

- MSMEs
- WOBs
- YOBs
- And other diverse groups

# Supplier Diversity & Inclusion

## UNOPS Possibilities

**UNOPS Possibilities programme** is aimed at enhancing UNOPS efforts in ensuring **diversity and inclusion** in its supplier base, as well as strengthening supplier capacities in **climate** through the provision of guidelines and other resources to engage with our supplier community, mainly through our UP Forum events, including tailored workshops and the UP Toolbox.

**UNOPS Possibilities** further strengthens UNOPS focus on promoting **gender and disability inclusion** in our projects by ensuring that our procurement is **gender-responsive** and **disability inclusive**



# Challenges



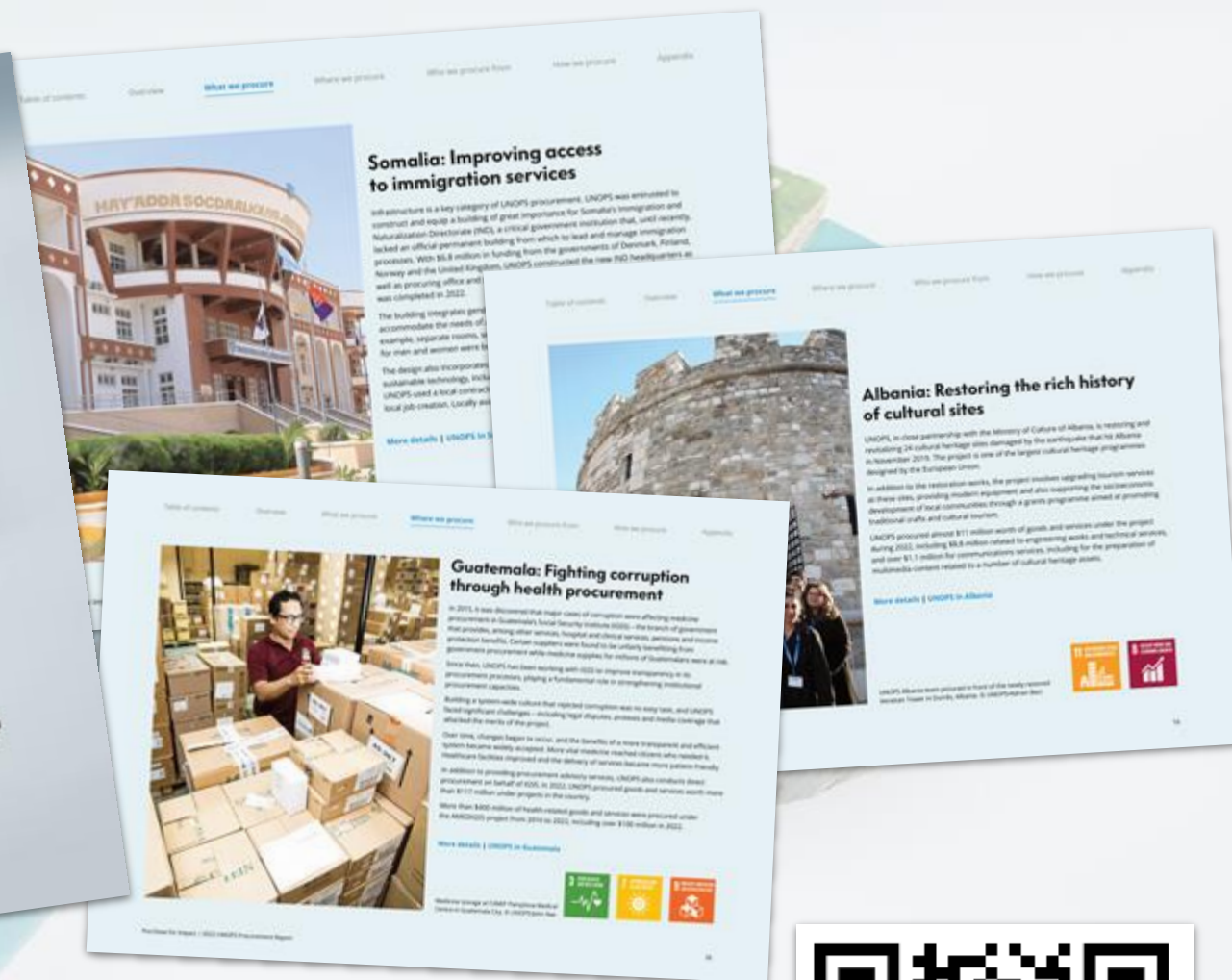
## Emission Reduction

- Mandate-driven
- Decentralized structure
- Competing priorities
- No control over project portfolio
- Limited influence on early project stages
- Challenges in remote regions with limited resources
- (Local) Suppliers with low maturity
- Low-carbon alternatives are scarce, expensive, or time-consuming in some regions.



## GHG Accounting and Data Availability

- Emission-relevant data at project level not systematically collected
- Scarcity of data (incl. emission factors) in the global south
- Data storage dispersed and in part incomplete
- Presently no ex-post data nor verification
- Ex-ante emissions calculation feasible and can inform decarbonization options, but resource intensive



Scan and read the report  
#purchaseforimpact



# NHS Net Zero Supplier Roadmap

Climate Action Accelerator Webinar

**Sarah Ouanhnon**

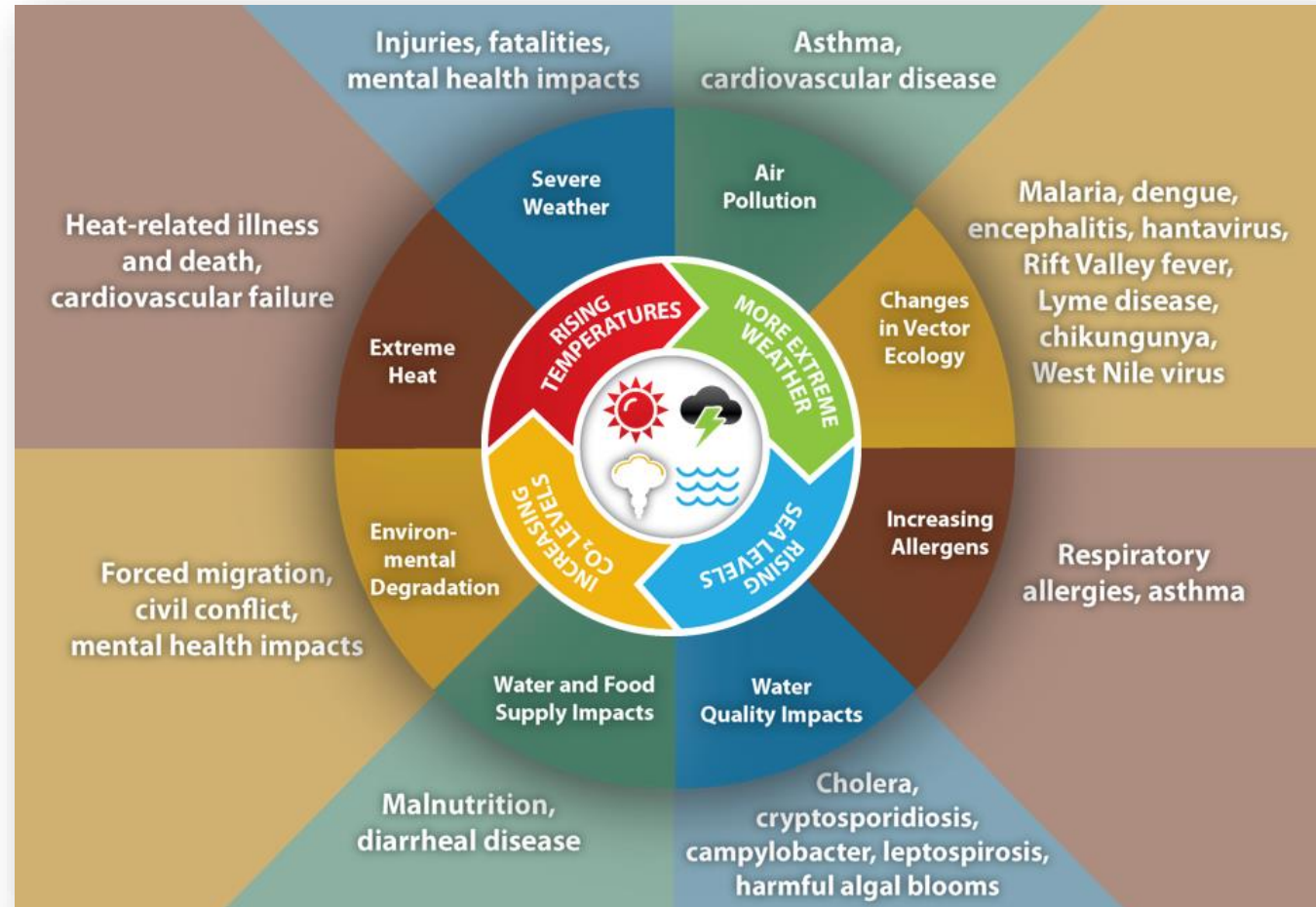
Head of Net Zero Delivery and Partnerships, NHS England

18<sup>th</sup> January 2024



# Why a Net Zero Health Service?

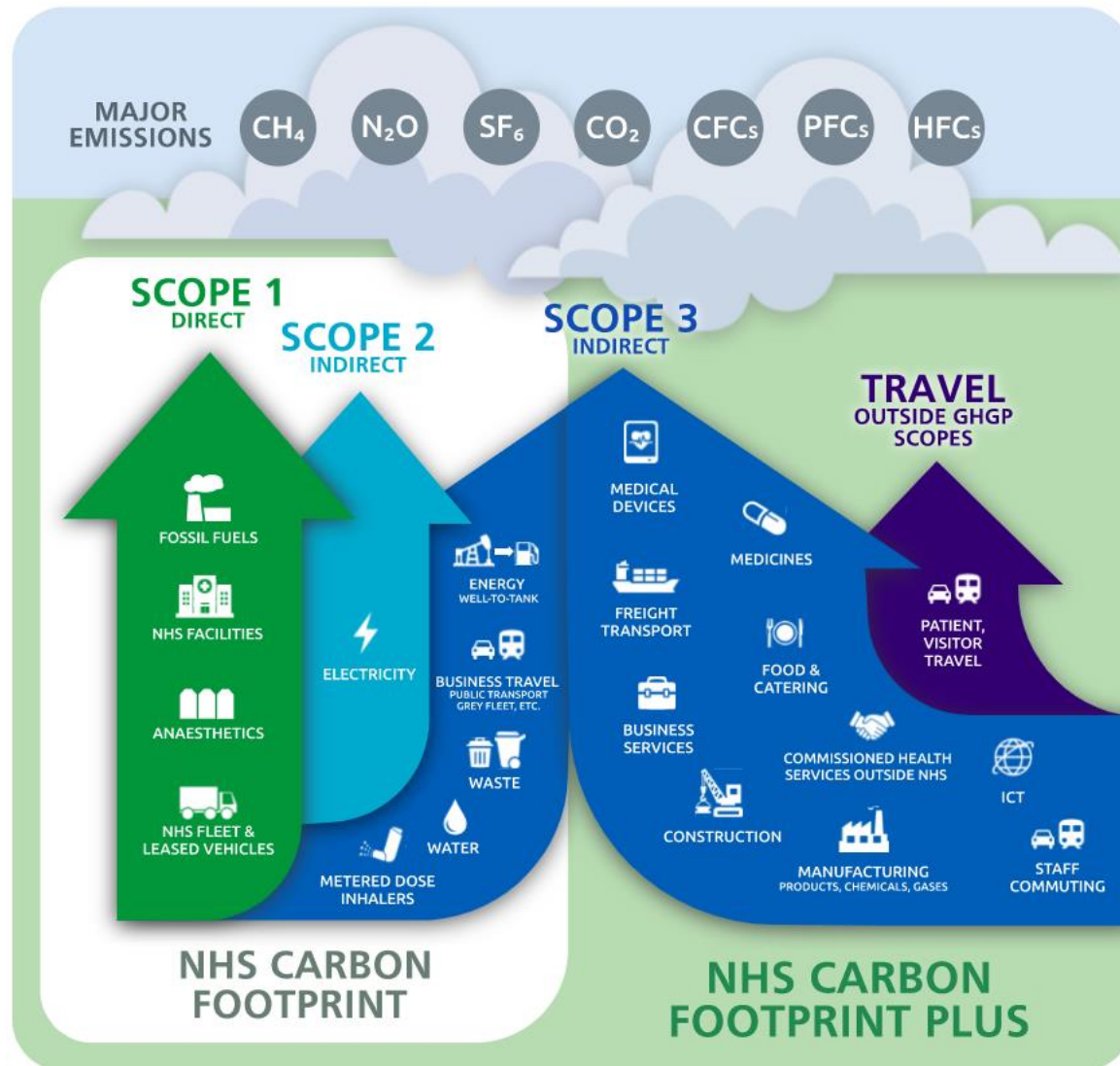
The Climate Emergency is a health emergency



Source: Center for Disease Control and Prevention. [Climate effects on health](#). 2017



# The NHS Net Zero targets



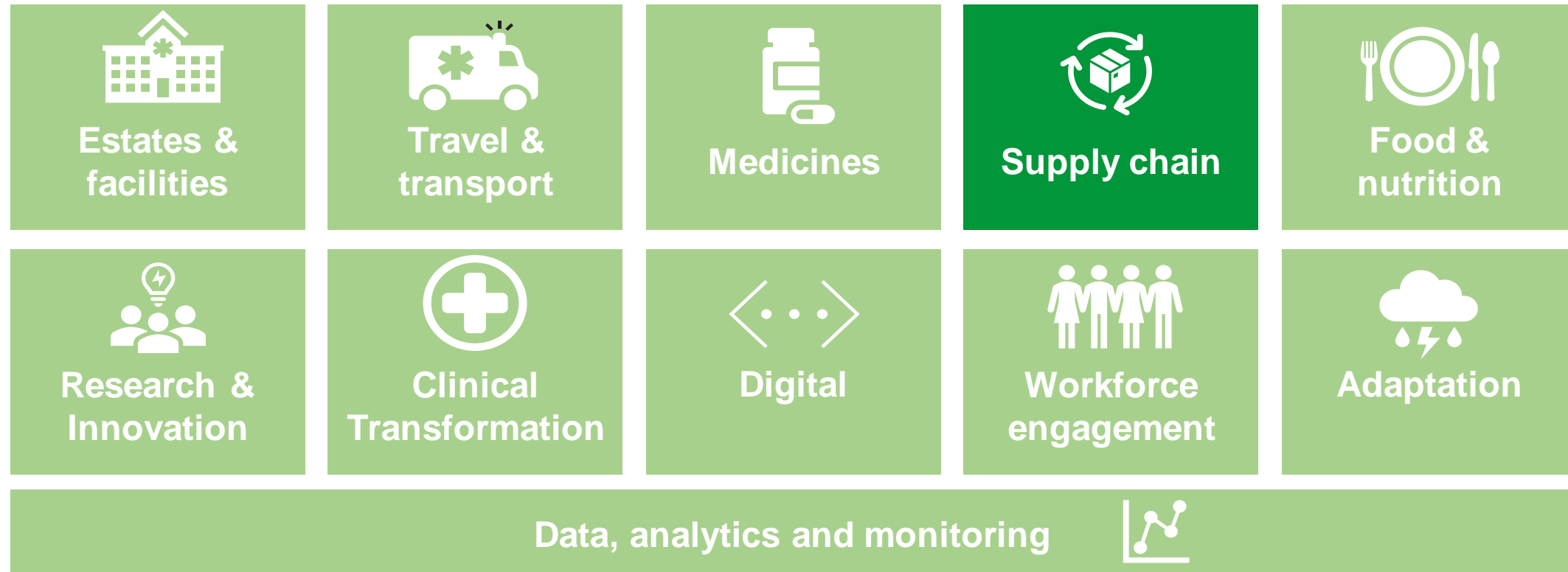
## Reaching Net zero carbon

- **by 2040 for the emissions we control directly** (the NHS Carbon Footprint)
  - with an ambition to reach an **80% reduction**, compared with a 1990 baseline, **by 2028 to 2032**.
- **by 2045 for all emissions**, including those embedded in the supply chain (the NHS Carbon Footprint Plus)
  - with an ambition for an **80% reduction**, compared with a 1990 baseline, **by 2036 to 2039**.

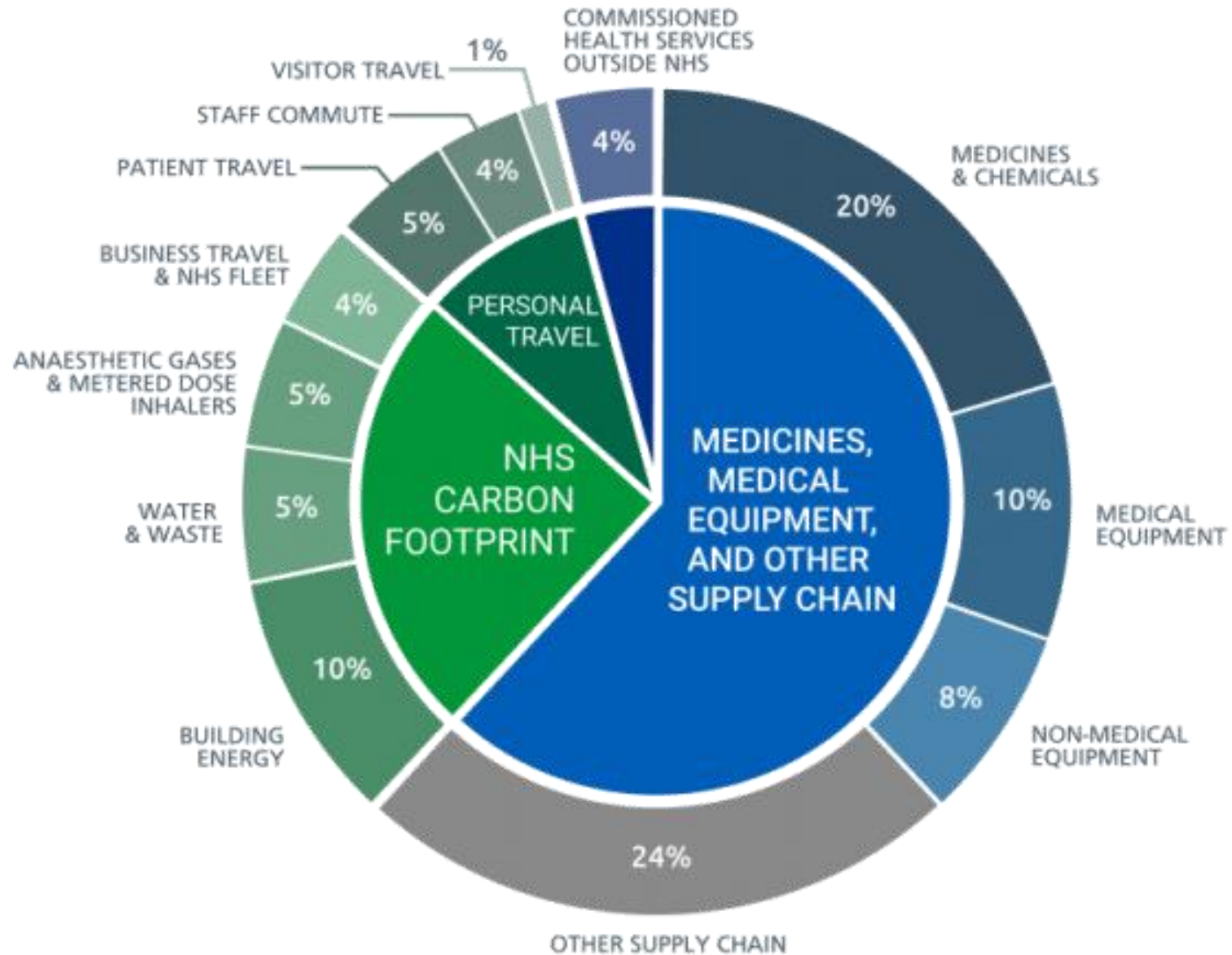


# Areas of focus

The Greener NHS programme is structured around key areas for action



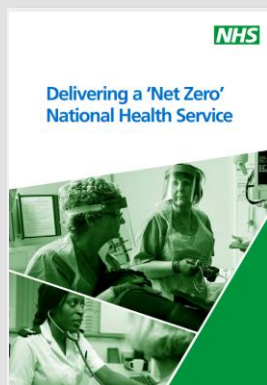
# The NHS carbon footprint



# Developing policy in partnership with suppliers

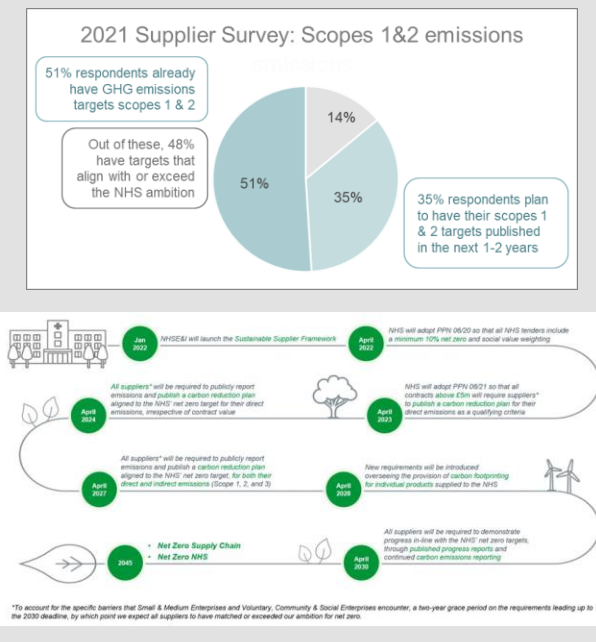
Since the NHS committed to reaching Net Zero, engagement with suppliers has been key in shaping our policy

## 1. Setting the objective

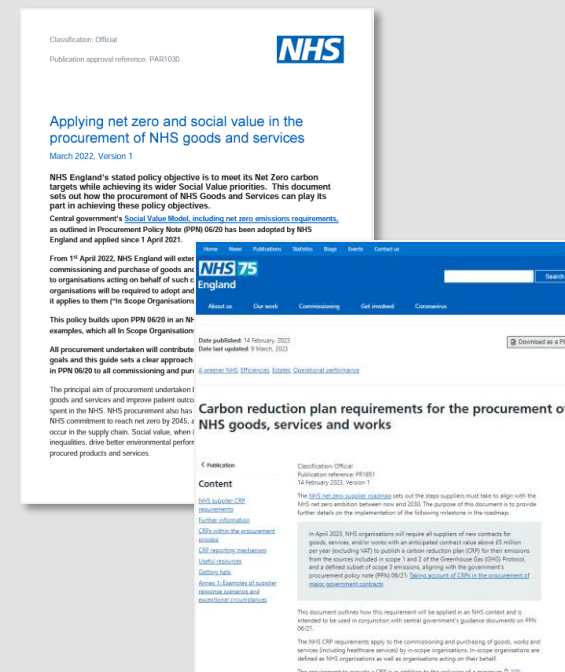


*“the long-term target is clear: before the end of the decade, the NHS will no longer purchase from suppliers that do not meet or exceed our commitment to net zero.”*

## 2. Engaging stakeholders and communicating a clear roadmap



## 3. Implementing the policy



# The NHS Net Zero Supplier Roadmap: setting clear expectations



# The NHS Net Zero Supplier Roadmap: setting clear expectations





# Net Zero and Social Value

This requirement mandates that a minimum weighting of 10% of the total score for the tender evaluation should apply to net zero and social value across five themes. A question on Net zero is required in all procurements.



## **Additional** **Additional commitments** **through *contract delivery***

It is about what social value the supplier will deliver as a result of winning the contract, so it is over and above what they are already doing.



## **Appropriate** **Aligned with the tender** **request and NHS Priorities**

The more aligned with the tender, and with NHS priorities more broadly, the better a response is likely to score.



## **Measurable** **Concrete and Measurable** **KPIs**

Having measurable KPIs that can be easily reviewed as part of contract management will likely improve the scoring as well as the supplier's ability to deliver against the commitments made.

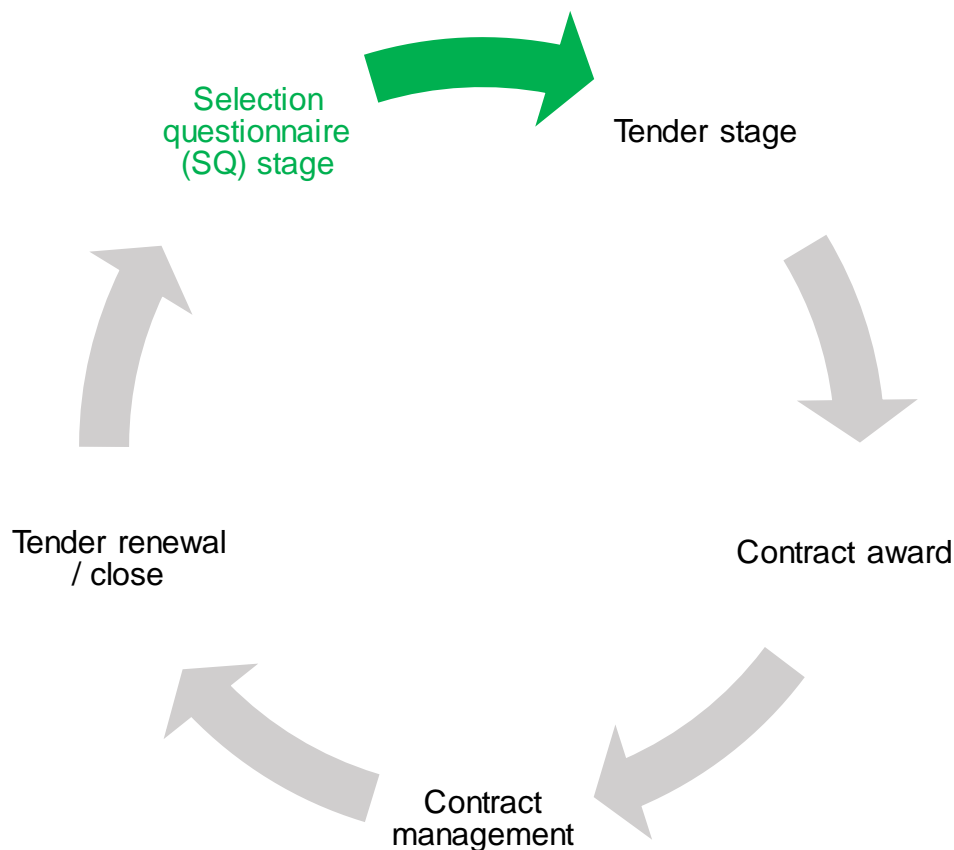
# The NHS Net Zero Supplier Roadmap: setting clear expectations



# Carbon Reduction Plans (CRPs)

Template	UK government template available
Reporting method	Board approved, Public URL + SQ questions in procurement

CRP content	Key Information
General information	<ul style="list-style-type: none"><li>Supplier Name.</li><li>Publication Date.</li><li>Declaration of CRP approval by the board of directors (or equivalent management body if no board is in place).</li></ul>
Targets	<ul style="list-style-type: none"><li>The year by which the company will achieve net zero.</li><li>The emission scopes covered by the net zero target.</li></ul>
Base Year Emissions	<ul style="list-style-type: none"><li>Year the base year was set.</li><li>Base year scope 1, 2, 3 emissions included and total (tCO<sub>2</sub>e).</li></ul>
Reporting Year	<ul style="list-style-type: none"><li>The year of the current reporting year.</li><li>Current reporting year scope 1, 2, 3 emissions included and total (tCO<sub>2</sub>e).</li></ul>
Carbon Reduction Projects	<ul style="list-style-type: none"><li>An overview of completed carbon reduction projects and those planned to be completed in the future.</li></ul>



# Supplier engagement – support available

A broad engagement programme has been established to support suppliers meet the requirements. An internal engagement programme has also been established to support NHS teams understand and apply the requirements.



## Increasing Supplier Awareness

- **Direct communications.**
- **Communications via trade bodies/framework host.**
- **Trade body and industry events.**
- **Social media.**
- **Leadership presentations.**

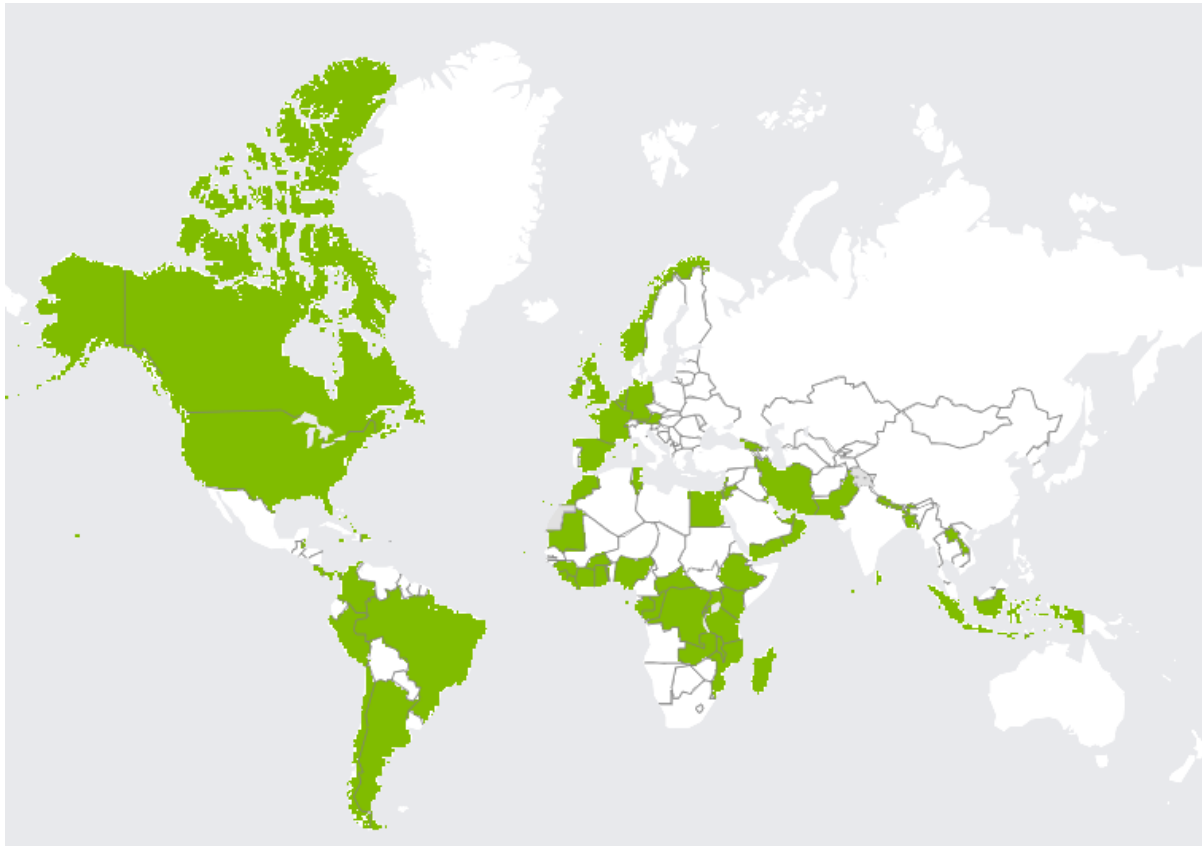


## Providing Support to Clarify the Requirements

- Publication of [NHS CRP and NZC guidance](#).
- Supplier support webinars (NHS and CCS).
- CRP Checking Service.
- Additional resources under consideration.

# International collaboration is essential

Over 70 countries already committed to more sustainable healthcare systems



## HHS Shares Health Sector Climate Resilience and Emissions Reduction Announcements at COP28

*Highlights include a new HHS Climate Change and Health Equity Strategy Supplement and planned work by federal health systems on clinical decarbonization*

[...]

The HHS delegation also announced planned collaboration between federal health systems on clinical decarbonization, provided an update on the White House-HHS Health Sector Climate Pledge, and described ongoing collaboration with the National Health Service (NHS) of England and other nations to create aligned expectations for emissions reporting and target setting from health sector suppliers.

**bsi.**

## ● Medicines Environment Standardization Programme





# How can I find out more about Greener NHS?



Find out more about the work of the Greener NHS team, and the progress towards the net zero goal:

- Visit [www.england.nhs.uk/greenernhs](http://www.england.nhs.uk/greenernhs)
- Sign up to our newsletter – [www.england.nhs.uk/email-bulletins/greener-nhs](http://www.england.nhs.uk/email-bulletins/greener-nhs)
- Follow us on social media - [@GreenerNHS](https://twitter.com/GreenerNHS)

## E-Learning module from Health Education England

The Greener NHS has endorsed this [E-Learning Module on Environmentally Sustainable Healthcare](#), developed by NHS Health Education England and E-Learning for Healthcare, in partnership with the Centre for Sustainable Healthcare.



Climate Action  
**Accelerator**  
webinar

January 18

Webinar

# How to engage suppliers in carbon and environmental impact reduction?



To learn more about further supplier engagement approaches, join our partner, the **Joint Initiative** for their upcoming webinar!



**JOINT INITIATIVE** FOR  
SUSTAINABLE HUMANITARIAN  
ASSISTANCE PACKAGING  
WASTE MANAGEMENT



LOGISTICS  
CLUSTER



## PACKAGING MATTERS WEBINAR

# Sustainability in Supply Chains: Bringing Suppliers on Board

Thursday 1st February  
14:30–15:45 CET | 8:30–9:45 ET

REGISTER:

[tinyurl.com/JI-webinar6-reg](https://tinyurl.com/JI-webinar6-reg)



# EXPLORE ALL OUR SOLUTIONS

[climateactionaccelerator.org](https://climateactionaccelerator.org) 





# Thank you !

Adresse e-mail | [contact@climateactionaccelerator.org](mailto:contact@climateactionaccelerator.org)

LinkedIn | <https://www.linkedin.com/company/theclimateactionaccelerator/>

Site Web | [www.climateactionaccelerator.org](http://www.climateactionaccelerator.org)



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